

Investment Performance Comparison

Mutilect Managed Annuity Fund

Period under Review ending: March 2020

Benchmark: Mutilect Annuity Composite Index

The composite index is calculated by Funds Valuator

This table illustrates what would have been achieved by the following investment managers had they received the same net cash flows for investment (or disinvestment) during the period under review.

RANK***	INVESTMENT	CLASSIFICATION	1 YEAR IRR %	3 YEARS IRR %	5 YEARS IRR %	10 YEARS IRR %	REG 28 COMPLIANT
1	Coronation Strategic Cash (MMAF)	Low	8.35%	⁽¹⁾ 9.26%	⁽¹⁾ 9.25%	⁽⁷⁾ 7.64%	Yes
2	Coronation Money Market (MMAF)	Low	7.73%	N/A	N/A	N/A	Yes
3	MI-PLAN IP Enhanced Income Fund B1 (MMAF)	Low	7.23%	N/A	N/A	N/A	Yes
4	Stanlib Flexible Income (MMAF)	Low/Moderate	5.30%	⁽⁶⁾ 2.47%	⁽⁷⁾ 4.05%	⁽¹¹⁾ 7.42%	Yes
5	Rand Hedge MMA (MMAF)	Aggressive	2.33%	⁽²⁾ 5.60%	⁽²⁾ 5.44%	⁽¹⁾ 11.27%	No
6	Melville Douglas MMA (MMAF)	Moderate	-2.05%	⁽³⁾ 4.87%	⁽⁵⁾ 4.66%	⁽²⁾ 10.05%	Yes
7	Mi-Plan IP Inflation Plus 5 Class B2 (MMAF)	Moderate	-3.90%	⁽⁵⁾ 2.64%	⁽⁸⁾ 3.14%	N/A	Yes
8	Element Real Income (MMAF)	Low	-5.86%	⁽⁸⁾ 1.63%	⁽⁴⁾ 4.78%	⁽¹³⁾ 6.72%	Yes
9	Mutilect Annuity Composite Index		-7.18%	⁽⁴⁾ 3.52%	⁽⁶⁾ 4.16%	⁽⁴⁾ 8.91%	No
10	Allan Gray Stable (MMAF)	Low/Moderate	-7.43%	⁽⁷⁾ 2.17%	⁽³⁾ 5.24%	⁽¹²⁾ 6.83%	Yes
11	Ninety One - Balanced (MMAF)	Moderate	-8.15%	⁽⁹⁾ 1.50%	⁽⁹⁾ 2.72%	⁽³⁾ 8.93%	Yes
12	SIS Inflation plus 3-5% (MMAF)	Low/Moderate	-8.79%	⁽¹¹⁾ 0.48%	⁽¹¹⁾ 2.01%	⁽⁶⁾ 7.93%	Yes
13	Coronation Managed (MMAF)	Moderate	-12.95%	⁽¹⁷⁾ -2.03%	⁽¹²⁾ 1.21%	⁽⁵⁾ 8.61%	Yes
14	Prudential Inflation Plus (MMAF)	Low/Moderate	-13.14%	⁽¹⁵⁾ -1.73%	⁽¹⁴⁾ 1.11%	⁽¹⁰⁾ 7.43%	Yes
15	Index Tracker MMA (MMAF)	Moderate	-13.35%	⁽¹⁰⁾ 0.50%	⁽¹³⁾ 1.13%	⁽¹⁴⁾ 5.62%	Yes
16	Old Mutual Profile Balanced (MMAF)	Moderate	-13.83%	⁽¹²⁾ -0.69%	⁽¹⁵⁾ 0.98%	⁽⁹⁾ 7.46%	Yes
17	Allan Gray Balanced (MMAF)	Moderate	-14.13%	⁽¹⁶⁾ -1.73%	⁽¹⁰⁾ 2.42%	⁽⁸⁾ 7.60%	Yes
18	ClucasGray Equilibrium Prescient Fund (A1 Class)	Moderate	-17.02%	⁽¹³⁾ -0.80%	N/A	N/A	Yes
19	Sasfin ForSure MMA (MMAF)	Moderate	-17.03%	⁽¹⁸⁾ -4.32%	⁽¹⁶⁾ -2.13%	⁽¹⁵⁾ 4.10%	Yes
20	ClucasGray Equilibrium Prescient Fund (B1 Class)	Moderate	-17.31%	⁽¹⁴⁾ -1.13%	N/A	N/A	Yes
21	Property Trust MMA (MMAF)	Aggressive	-45.80%	⁽¹⁹⁾ -20.91%	⁽¹⁷⁾ -12.49%	⁽¹⁶⁾ 2.37%	No

*** Ranking is based on the 1 year performance.

The above comparison is merely an illustration. Market Values may rise or fall depending on market performance. The Composite Index is calculated by the Funds Valuator. Past performance is not indicative of future performance. The effective annual yield is the compound rate of interest at which revenue accumulates to the market value.

Please note that payments are invested at the end of each month.

** This is our money market portfolio.

IRR is gross of all expenses, viz. Actuarial Fees, Administration Fees, Audit Fees, Fidelity insurance, Investment Fees and all other legislated fees and levies.

Where an investment is not Reg 28 compliant, this should be used in conjunction with other investments to ensure that a member's total holdings comply with Reg 28, members should consult their financial advisers.

Reg. 28 compliance entails prudent investment guidelines, which limits the asset allocation of your investment, i.e.: Max 75% in equities incl max 30% Foreign Assets, max 25% in Property, max 75% in bonds

Consult your investment advisor regarding your investment selection which should be in line with your risk profile and Reg. 28.

Low Risk investors want stability and to protect their current investments rather than increasing the real value of the investments

Low/Moderate investors want to protect their capital and achieve some real increase in the value of their investments

Moderate investors want reasonable but stable growth over the long term. They want less risk than a fully equity based investment

Moderate/Aggressive investors want good real growth in their capital over the long term. A fair amount of risk is acceptable.

Aggressive investors want high capital growth over the long term. High risk is acceptable in exchange for high returns

E&OE - Prepared by Mutilect Administrators (Pty) Ltd